

**Empowering Business Excellence** 

### IT Leader in Agile, AI Data, Consulting, and Staffing

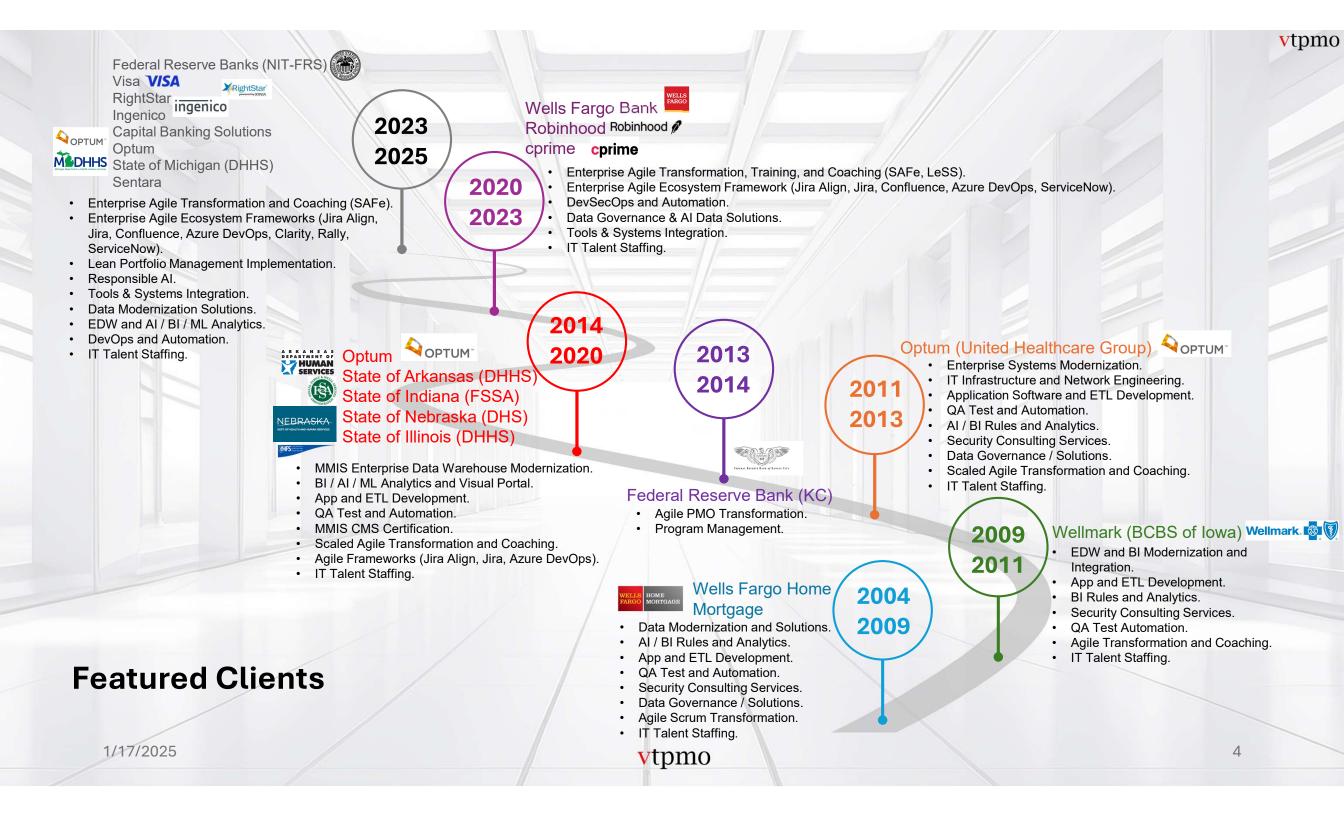


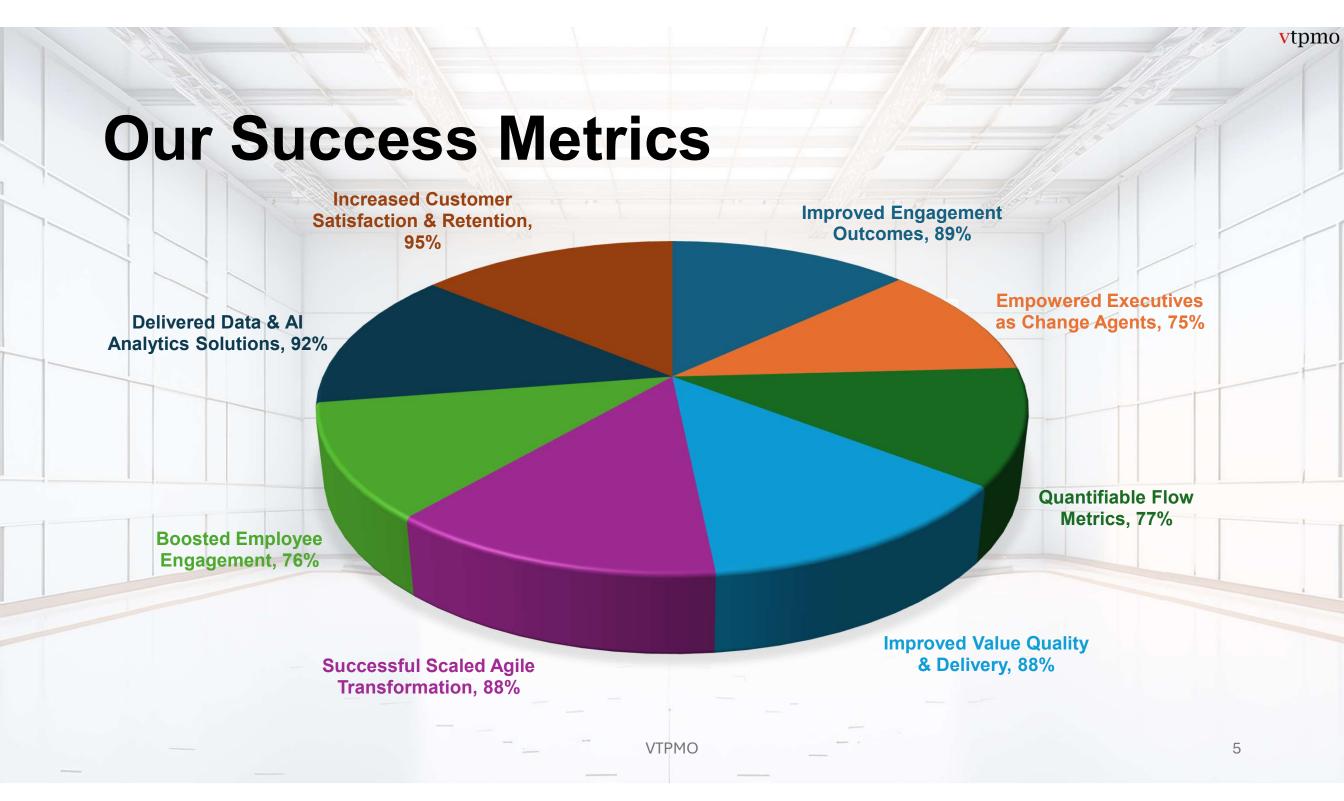
## **Services We Provide**











# Why Hiring VTPMO?

At VTPMO, we measure success for our clients through a combination of quantitative and qualitative metrics tailored to engagement's goals and objectives.

### **1** Achievement of Engagement Goals

- Achieved a **95%** on-time completion rate for engagement milestones in an Agile digital transformation for a financial provider.
- Maintained a **98%** scope adherence in government data modernization engagement, delivering all planned requirements within the defined scope.

#### **2** Client Satisfaction

- Received a Net Promoter Score NPS of **+60** after implementing an enterprise data solution for a healthcare client, indicating high client satisfaction.
- Achieved an average Customer Satisfaction Score CSAT of **4.8 out of 5** in a web application development project for an e-commerce company.

### **3** Return on Investment (ROI)

- Helped a client reduce operational costs by 57% with IT/Ops Service Management (ITSM) SaaS solution.
- Increased revenue by **13%** for a pharma client through AI/BI with visual predictive analytics, improving demand forecasting and inventory management.

### Compliance and Security

- Enabled a healthcare client to achieve a **100**% pass rate in annual compliance and security audits with advanced data governance framework and automation.
- Improved incident response time to security breaches from 4 hours to less than 10 minutes for a government agency.

#### **5** Performance Metrics

- Maintained a **99.9**% system uptime for a cloud computing solution provided to a tech startup.
- Reduced average response time to security incidents from 2 hours to **less than 10 minutes** in a cybersecurity project for a financial institution.
- Achieved an **80%** user adoption rate within the first nine months after deploying an agile development framework for a software company.

#### **6** Innovation and Improvement

- Implemented 10 new major features and improvements within the first year for a telecommunications company, enhancing their service offerings.
- Increased overall efficiency by reducing the time required for key processes by **52%** through Agile process improvement initiatives for a logistics company.

### **7** Scalability and Flexibility

- Demonstrated a scalability index of **95%** for a cloud Atlassian solution, efficiently handling a **76%** increase in user load during peak times for an online trading platform.
- Received a flexibility score of **9 out of 10** from an insurance industry client for our adaptable IT Agile management solution.

1/17/2025

"These reasons illustrate how we apply metrics to ensure our clients achieve their goals and derive maximum value from our services"

Bringing Agile at Scale & SAFe® to the Microsoft & Atlassian toolchain stack

Ensuring Product Agility & Quality Knowing What to Build and When

> Achieving Scalability, Security, and Cost Savings

Addressing Industry Specific Challenges Around Governance and Strategic Planning

> Beating Competitors to Market with Value, Agility, and Lean Portfolio Management

Artificial Intelligence (AI) and Automation Solutions

Data Governance, Data Solutions, and Al/BI Analytics

# **Our Dynamic Enterprise Model**

VALUE

### **Align Product to Value to Execution**



### **Enterprise Ecosystem Triad**

Our approach leverages a balanced Triad of **People**, **Framework**, and **Toolchain**, tailored to meet your unique needs and strategic objectives

### People

Toolchain

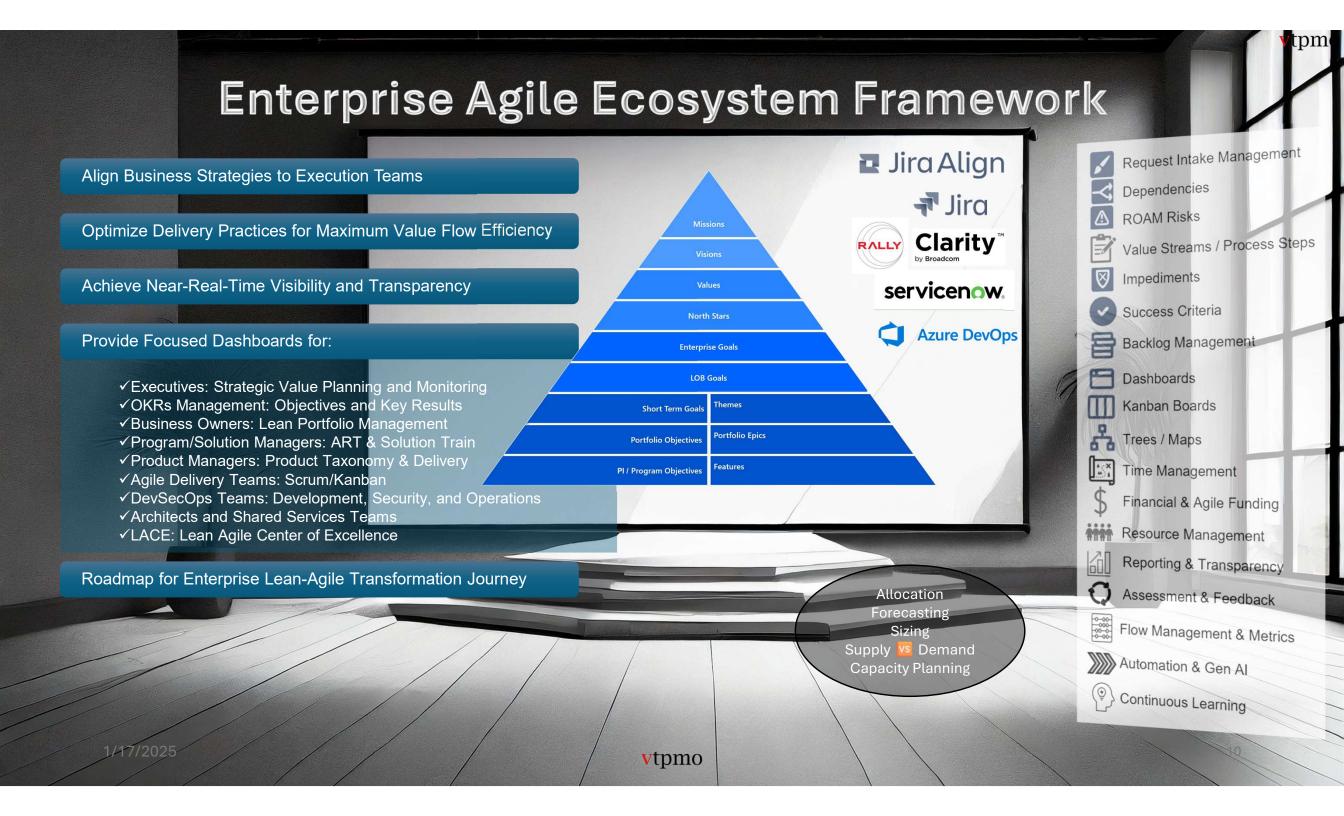
Experience a transformation that drives efficiency, innovation, and sustainable growth.

Aligning people, work, and strategy

rocess

We can help you leveraging the Triad to accelerate and sustain your agile transformation journey

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# **DevSecOps Value Proposition**

VTPMO represents proven DevSecOps solutions, delivering clients the innovative solutions needed for every phase of the DevSecOps frameworks with quality and security built-in every step of the way. Our solution benefits include:



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# **Responsible AI**

Responsible AI refers to the governance model of developing and deploying artificial intelligence (AI) systems in a way that is ethical, transparent, and accountable.

We work with our customers to define key principles:

- **Fairness**: Ensuring AI systems treat all individuals and groups fairly, avoiding biases that could lead to discrimination.
- **Reliability and Safety**: Al systems should operate reliably and safely, even in unexpected situations.
- **Transparency**: The workings of AI systems should be understandable and explainable to users and stakeholders.
- **Privacy and Security**: Protecting the data used by AI systems and ensuring it is handled securely.
- Inclusiveness: AI should be designed to be inclusive and accessible to all users.
- Accountability: There should be mechanisms in place to hold AI systems and their developers accountable for their actions and decisions.

These principles help build trust in AI technologies and ensure they are used in ways that benefit society while minimizing potential harms.

# **IT Talent Staffing Process**





*Build* Create a competitive job description that stands out and attracts the right candidates **Post & Promote** Using AI, choose from thousands of job boards, social networks, and career site Our niche brands provide direct hire, temporary staffing, contract consulting and temp/contract-to-hire solutions to emerging growth companies and the Fortune 500 across market sectors and industries.

vtpmo





vtpmo

Active Outreach Using AI, send messages to passive candidates to get conversation started

Screening & Interviews Screen candidates, develop candidates short list for client to interview and make final decisions



# Al Data Transformation

- Seamlessly transform data from legacy systems to modernized platforms, achieving a 67% reduction in data migration time.
- Overcome data literacy, design, and modeling challenges to create compelling visualizations, increasing data-driven decision-making by 80%.
- Ensure data integrity with comprehensive cleansing and management solutions, improving data accuracy by 90%.
- Establish a robust data governance framework for reliable data oversight, enhancing compliance by 85%.
- Harness the power of AI, ML, and BI analytics for actionable insights, boosting operational efficiency by 89%.
- Achieve faster delivery and cost efficiency, driving significant improvements and reducing costs by 57%.

**Testimonial**: "Partnering with VTPMO transformed our data landscape. Their expertise in modernizing our systems and enhancing our data governance framework has been invaluable. We've seen a remarkable improvement in our decision-making processes and overall efficiency." –Optum.

# **Data Governance**

We partner with you to enhance your data governance, master data management, metadata, data classification, and data quality processes. Our comprehensive approach includes:

- Identifying your data assets: Gain a clear understanding of your data landscape, increasing data visibility by 89%.
- Establishing a data stewardship process: Improve data accountability and ensure data integrity, boosting trust in your data by 70%.
- Understanding the flow of data across your enterprise: Optimize data flow, enhancing operational efficiency by 85%.
- Establishing data standardization rules: Ensure data consistency and reduce errors, improving data quality by 85%.
- Implementing a master data management strategy: Streamline data management processes, reducing costs by 59%.
- Identifying data security requirements: Strengthen data security, mitigating risks by 95%.
- Establishing enterprise or organizational data models and data dictionaries: Enhance data accessibility and usability, improving decision-making by 80%.

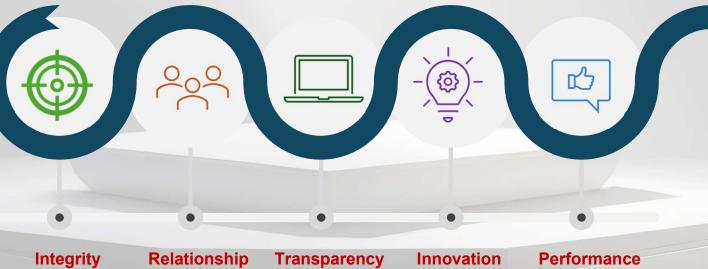
**Testimonial**: "Working with this team, VTPMO, has been transformative. Their expertise in data governance and management has significantly improved our data processes. We've **seen** a remarkable increase in data visibility and accountability, which has greatly enhanced our operational efficiency." – Wellmark.





Partnering with clients to success, everyday, to modernize systems, processes, and technologies.

Provide exceptional services to clients' enterprise goals driven by innovative and passionate people towards efficient, agile, data, quality, and fast product delivery.



Honor Invent the future Demonstrate Clear, Build trust through unhindered and learn from excellence and commitments and never honesty in the the past quality, always consistent compromise collaboration way that we do ethics business



# **Certifications**

Certifications	SBA 8(a), MBE, DBE
UEI	NPGZQNKHKSH8
DUNS	55-755-9288
CAGE CODE	4GUZ5
	NAICS CODES
<b>541519</b> , 541511, 5415	12, 541513, 513210, 541330, 541611, 541618,
541690, 541990, 5613	11, 561320, 611420, 611430.

12022 Blue Valley Pkwy PMB 615, Overland Park, KS 66213